# 1. How does a leader's style affect the performance of the unit?

# **Prompt Questions**

- a. What are the three leadership styles? (1 point)
- b. When would you apply each of the leadership styles? (2 points)
- c. What leadership style best describes your style? Why? Can you give me an example of when you applied that style? (3 points)

Criteria foi	Scoring	Cadet	Response
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1	. (1 point) Cadet lists the directing, participating and delegating leadership styles.
2	2. (2 points) Cadet described different situations requiring application of the 3 leadership styles. (Content Notes: The directing leadership style is applied when time is short and the leader knows how to perform the task, or when subordinates lack experience performing a task. The participating leadership style is applied when subordinates have some experience performing the task and the leader wants to develop leadership skill or team building. The delegating leadership style is applied when subordinates are very experienced in performing a task and little or no supervision is necessary. The leader is still responsible for the actions of the subordinates no matter which leadership style is applied.)
3	3. (3 points) Cadet explained why he or she feels most comfortable applying one of the leadership styles and gives an example of when they applied it.
4	. (2 points) Cadet looked you in the eye and used respectful tone, language, and demeanor. Cadet asked questions of clarification and/or checked for accuracy if there was a need.
5	5. (2 points) Cadet answered with confidence, using standard English grammar and speaking clearly so that you could understand.
	Total points for this Question

# 2. How do you use leadership skills to inspire others?

#### **Prompt Questions**

- a. What are the three general categories that leadership strategies fall into? (1 point)
- b. Why do you think it is important for good leaders to have good communication skills? (2 points)

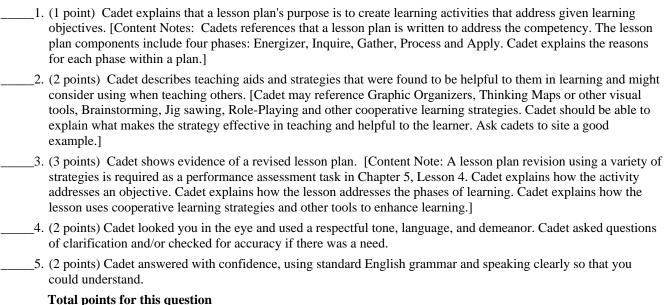
c. Appraise your ability to influence others as a leader. How can you make improvements? (3 points)
Criteria for Scoring Cadet Response
1. (1 point) Cadet is able to identify management performance, communication skills, and motivation principles.
2. (2 points) Cadet is able to explain that communications skills encompass strategies to clearly communicate a message that is appropriate for the audience and situation, to listen empathically and with an open mind, and to exchange feedback that is constructive and enlightening.
3. (3 points) Cadet shared appraisal of his/her ability to influence others as a leader and identified specific strategies to make improvements. (3 points)
4. (2 points) Cadet looked you in the eye and used a respectful tone, language, and demeanor. Cadet asked questions of clarification and/or checked for accuracy if there was a need.
5. (2 points) Cadet answered with confidence, using standard English grammar and speaking clearly so that you could understand.
Total points for this question

# 3. What teaching skills would you implement if writing your own lessons?

#### **Prompt Questions**

- a. Explain the components of an effective lesson plan. (1 point)
- b. What do you consider to be effective teaching strategies? Indicate some strategies used within the JROTC curriculum? (2 points)
- c. Show me a lesson plan written or revised by you that uses a variety of learning strategies targeting the given competency and learning objectives. (3 points)

#### Criteria for Scoring Cadet Response [cadets can use their portfolio to help answer this question]



# 4. How can you establish a good credit rating?

# **Prompt Questions**

- a. Describe at least two pros and two cons of using credit. (1 point)
- b. What can you do to establish good credit? (2 points)
- c. What evidence do you have to show you are working to establish a good credit rating? (3 points)

# Criteria for Scoring Cadet Response

1. (1 point) Cadet describes at least two pros and two cons of using credit. [Content Note: Credit as a situation when a person buys now and pays later (credit card, loan). Pros of using credit include being able to use or do something now and pay later, having access to cash in an emergency, reducing risk of losing cash by using credit cards rather than carrying large sums of money, making purchases remotely (phone or online orders) with a credit card, and/or paying for expensive purchases (car, home) over a period of time. Cons of using credit include costs such as interest, annual fees, late penalty fees; risk of over-extending credit because payments exceed the ability to pay; and/or suffering from a poor reputation or credit rating if payments are not made on time.]
2. (2 points) Cadet explains what can be done to establish a good credit rating or to avoid a poor credit rating. [Content Note: Ways to use credit wisely include comparing credit offers (fees, annual percentage rate, payment plans), considering the ability to afford repaying the loan combined with interest, establishing a plan to meet payment deadlines, evaluating the ability to meet payment obligations, following the Rule of Thumb to keep credit payments less than 20 percent of net income, working to attain a high school diploma, not bouncing checks, building capacity to repay loans (a pattern of employment and regular income), being of good character (showing responsibility in making payments on time), and/or building up capital/collateral (personal item of value such as savings, car, motorcycle) in the event something needs to be sold to repay a loan.]
3. (3 points) Cadet presents evidence of actions taken to build a good credit rating. Evidence might include any actions described above as well as maintaining records of credit obligations and payments, verifying credit statements to ensure accuracy, following up on any unauthorized use of credit or poor service from lender. Cadet appraises his/her own credit worthiness.
4. (2 points) Cadet looked you in the eye and used a respectful tone, language, and demeanor. Cadet asked questions of clarification and/or checked for accuracy if there was a need.
5. (2 points) Cadet answered with confidence, using standard English grammar and speaking clearly so that you could understand.
Total points for this question

# 5. How can you protect yourself against personal or financial loss?

# **Prompt Questions**

- a. What types of insurance meet your current protection needs? (1 point)
- b. Explain at least two ways you can manage the risk of personal or financial loss. (2 points)
- c. Share at least three examples of how you are now managing the risk of personal or financial loss. How can you better minimize the risk? (3 points)

# Criteria for Scoring Cadet Response

1. (1 point) Cadet identified examples of insurance that meet his/her current needs and explained how each example applies to his/her current personal and/or family situation. [Content Note: Types of insurance protection that are applicable to current cadet and cadet family situations include auto, renter's or homeowner's, property, medical, dental, health, and life. Future insurance needs include liability and long-term disability.]
2. (2 points) Cadet explained at least two ways s/he can manage the risk of personal or financial loss. [Content Note: Options to manage risk include avoiding risky behaviors and activities, minimizing risk by acting responsibly and conforming to safety guidelines, or insuring against loss by paying an insurance premium to an insurance company in exchange for a promise of financial help in the event of a personal or financial loss.]
3. (3 points) Cadet shared at least three specific examples of how s/he is now managing the risk of personal or financial loss. Cadet specifically stated how s/he can better minimize the risk of loss.
4. (2 points) Cadet looked you in the eye and used a respectful tone, language, and demeanor. Cadet asked questions of clarification and/or checked for accuracy if there was a need.
5. (2 points) Cadet answered with confidence, using standard English grammar and speaking clearly so that you could understand.
Total points for this question

#### 6. Describe your current involvement in a special project.

#### **Prompt Questions**

- a. What is the goal of your project? (1 point)
- b. How does your project relate to the JROTC curriculum? (2 points)
- c. How are you evaluating the effect of your project on the community? What products have you created or used to show how the project is being evaluated? (3 points)

#### Criteria for Scoring Cadet Response

- (1 point) Cadet explained the purpose and goals of their project and their project fell within the guidelines of acceptable projects for LET 4 cadets.
   (2 points) Cadet described the lessons and/or competencies from the JROTC curriculum and how they are being applied in the project.
   (3 points) Cadet explained how the project is being evaluated.
   (2 points) Cadet looked you in the eye and used respectful tone, language, and demeanor. Cadet asked questions of clarification and/or checked for accuracy if there was a need.
   (2 points) Cadet answered with confidence, using Standard English grammar and speaking clearly so that you
- \_\_\_\_\_ Total points for this Question

could understand.

#### 7. Describe your current involvement in a service learning project.

#### **Prompt Questions**

- a. What are the goals of your service learning project? (1 point)
- b. How does your service learning project apply to the JROTC curriculum? (2 points)
- c. How are you evaluating the effect of your service learning project on the community? What products have you created or used to show how the project is being evaluated? (3 points)

#### Criteria for Scoring Cadet Response

\_\_\_\_\_\_1. (1 point) Cadet explained the purpose and goals of the service learning project. [Content Notes: Answers should include that service learning enhances learning and allows cadets to gain experience while providing a service to their community.]
\_\_\_\_\_\_\_2. (2 points) Cadet described the lessons and/or competencies from the JROTC curriculum and how they are being applied in the service learning project.
\_\_\_\_\_\_\_3. (3 points) Cadet explained how the service learning project is being evaluated. [Content Notes: Cadets should be able to show some of the following products: a Learning Log with activities performed; a four-quadrant model showing an evaluation of the project; reflection comments showing how the project has affected the cadet's life; and reports or presentations showing the results of the project.
\_\_\_\_\_\_\_4. (2 points) Cadet looked you in the eye and used respectful tone, language, and demeanor. Cadet asked questions of clarification and/or checked for accuracy if there was a need.
\_\_\_\_\_\_\_\_5. (2 points) Cadet answered with confidence, using standard English grammar and speaking clearly so that you could understand.
\_\_\_\_\_\_\_\_5. Total points for this Question